the nation, and in particular the national merchant marine program;

- (3) The relationship of the proposal to:
- (i) The public need for the potential results of the research, development, or demonstration effort, and whether it is unlikely that similar results would be achieved in a timely manner in the absence of Federal assistance;
- (ii) Whether the potential opportunities for non-Federal interests to recapture the investment in the undertaking through the normal commercial utilization of proprietary knowledge appear inadequate to encourage timely results:
- (iii) The extent of the problems treated and whether the objectives sought by the undertaking are national, widespread, or regional in their significance:
- (iv) The extent of opportunities to induce non-Federal support of the undertaking;
- (v) The degree of risk of loss of the investment inherent in the research, and the availability of risk capital to the non-Federal entities which might otherwise engage in the field of the research so as to further timely development of the technology; and,
- (vi) The availability of appropriations to MarAd.
- (b) In terms of the particular objectives of the project, whether the project has:
- (1) High technical merit which promises or represents an innovative idea, method, or approach;
- (2) Program value not previously recognized or pursued by MarAd; and,
- (3) A reasonable degree of probability of achieving the stated objectives.

#### § 385.52 Criteria: Applicant.

The criteria to be used by MarAd in evaluating all applicants prior to award of a grant or cooperative agreement are as follows:

- (a) The qualifications, capabilities, resources (both financial and technical) and experience of the applicant;
- (b) The facilities or techniques which the proposer possesses and offers which are considered to be integral factors for achieving the objectives of the proposal:

- (c) The qualifications, capabilities, and experiences of the proposed investigator, team leader, or key personnel, who are considered to be critical in achieving the objectives of the proposal;
- (d) The precision and detail with which the applicant states its plan to further the formally adopted socio-economic and environmental policies of the United States e.g., the encouragement of minority business enterprises); and.
- (e) The extent to which the applicant will share the total estimated cost of the project.

#### FORMS OF AGREEMENTS

### § 385.60 Scope.

Sections 385.61 through 385.62 describe the form and content of the two parts which comprise a grant agreement or a cooperative agreement which will be executed by MarAd and a recipient of financial assistance.

# § 385.61 Grant and cooperative agreements: Special provisions.

- (a) MarAd has adopted two format matrices, one for grant agreements and one for cooperative agreements, to accommodate the variables inherent in undertaking a project with a particular recipient. These variables include, for example, identity of the recipient, scope of work, schedule of performance and obligations assumed by both parties
- (b) The format matrices are available on request from the Awards Officer, and a copy of each is included in the information kit provided to all potential recipients of financial assistance.<sup>1</sup>
- (c) MarAd will adapt the appropriate format matrix to the extent deemed necessary when drafting the particular agreement to be executed by MarAd and a recipient of financial assistance for a specific project.

## § 385.62 Grant and cooperative agreements: Standard general provisions.

(a) MarAd has adopted two standard general provisions which apply to

<sup>&</sup>lt;sup>1</sup>An informational copy of both format matrices accompany this regulation as filed in the Office of the Federal Register.